

Carlos Andrés Murillo Figueroa

Data Analysis · Continuous Improvement | Business Management Engineering — Innovation and Business Technology

Culiacán, Sinaloa, Mexico | +52 667 501 8770 | 06andresmurillo@gmail.com | linkedin.com/in/andresmurillo21 | Open to relocation

PROFESSIONAL SUMMARY

Final-semester Business Management Engineering student (89/100 GPA), currently a professional resident in the Continuous Improvement department at Nissan Congreso, where I document and standardize the Service Tablet processes. Founder of A&A SMN, a custom-systems agency with one system in production for a client. Focused on data analysis, process improvement, and project management and innovation. Certified advanced Excel, Power BI, KPIs, automation and applied AI. Business Management Engineering (IGE) advisor on the Diagmech project (INNOVATEC TecNM 2026).

SKILLS

Data analysis, Advanced Excel (certified), Power BI, KPIs and dashboards, Continuous improvement, Process standardization and documentation, Project management and innovation, Process automation, Applied artificial intelligence, Financial analysis, Python (in progress)

EXPERIENCE

Professional Residency (Internship) — Continuous Improvement · ADPC Assistant

Nissan Congreso (Grupo del Rincón) | Culiacán, Sinaloa | August 2026 – Present

- Documenting and standardizing the **Service Tablet** processes, a new implementation in the Service department.
- Building the process **operating manual**, structured in phases and aimed at raising the department's productivity against Nissan Mexicana's index.

Founder and developer

A&A SMN — Andrés y Asociados, Custom Systems for Your Business | Culiacán, Sinaloa | 2026 – Present

- **Order and production control, point-of-sale and inventory system** for Qualité Uniform, in production under contract.
- Formal operation: client contract, invoicing and a three-person team with written rules.

Deli Assistant

Costco | Culiacán Rosales | November 2025 – December 2025

- Operation during peak season under quality, cleanliness and service standards.

Cashier, Barista

Good Tea Ramen | Plaza Sendero Sinaloa | December 2024 – February 2025

- Managed the register during high-demand shifts with accurate charges and closings with no discrepancies.

Cashier, Waiter and Social Media Manager

Kitai Sushi | Sinaloa | October 2019 – March 2020

- Three simultaneous roles in a high-demand environment: register, table service and order coordination.

COMMUNITY SERVICE

Archive Management and Administration Advisor

Secondary School — TecNM Culiacán | 2023 – 2024

- Reorganization and digitization of the institutional archive system, **standardizing the complete process** of consultation and registration.
- **+30% effectiveness** in record searches · -20% document loss · Rated 100/100 with no findings.

PROJECTS

Diagmech Project — IGE Advisor in a Mechatronics team

INNOVATEC TecNM — May 19, 2026

- **Sole IGE representative** in an interdisciplinary team. Feasibility analysis, project management and presentation before a jury.
- **Functional physical prototype**, KPI dashboards, website and Business Model Canvas in a 15-page executive document.

Savia — Health-sector e-commerce (own project)

6 months in development

- Online store in the health sector: architecture, catalog, commercial strategy and financial projection. Online payments live; Mercado Pago integration in progress.

EDUCATION AND CERTIFICATIONS

Business Management Engineering | Specialization in Innovation and Business Technology

TecNM Campus Culiacán | GPA: 89/100 · End of coursework: Dec 2026 · Expected graduation: Jan–Feb 2027

Programming Technician | High School — Programming logic and software development

- **Advanced Excel** — certified
- Power BI, Python and CFA — in progress
- **COIGE** — IGE Committee TecNM Culiacán: student representation · Volunteering in an animal welfare campaign

LANGUAGES

Spanish: Native language | **English:** Intermediate (B1) · CELE Level 5/6